

March 12, 2010

RE: Beta High Speed Internet Service

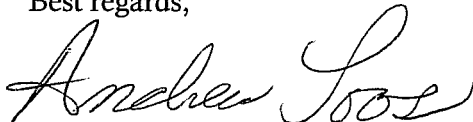
Our company has invested more than \$100,000,000 in Kirkland in the past five years. We built and own a 200,000 square foot office campus, a 116-unit Assisted Living Facility in downtown Kirkland, we are building a 66-unit senior housing project with a new Bank of America branch and are in the process of developing a residential project on the edge of the downtown core.

We were motivated to establish our office and do these projects in Kirkland because of the attractive business climate created by the City, the quality of Kirkland's services and the lifestyle it affords our employees, tenants and clients.

We have worked with numerous municipalities on the West Coast including Phoenix, San Diego, Los Angeles, Orange County, San Jose, Portland, Seattle and Bellevue. We have found Kirkland City staff to be the most communicative and supportive.

We would encourage decision makers to work with the City of Kirkland in establishing Kirkland as the location for testing of the beta high speed internet service.

Best regards,



Andrew Loos
SRM Development